



**THE VOICE OF
PRIVATE CAPITAL**
VENTURE CAPITAL
PRIVATE EQUITY
INFRASTRUCTURE
LONG TERM INVESTORS

SPEAKER PROFILE



Natacha Beaumont

Member of the Advisory Board

Quadrivium SA

Natacha Beaumont is a Member of the Advisory Board of Ubris/Quadrivium SA. She is focused on governance, structuring, strategy and transactions. Natacha also advises companies in venture capital, private equity and real estate. Her main areas of expertise are: Family Office, Governance / Boards, Corporate Finance, Strategy, Structuring, Financing and Management in various industries.

Natacha co-founded the family office workshop at Invest Europe (former EVCA) and is a Member of the Board of the Family Office Circle Foundation.



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Cyril Demaria

Consultant

Invest Europe

Cyril Demaria started in 2000 in fund investing (private equity funds, funds-of-funds, and start-ups) and fund raising. He is currently Partner in charge of Private Markets at Wellershoff & Partners, an independent buy-side and top-down research firm. He is also Managing Director of two venture and growth capital funds. Formerly Chief Investment Officer for private markets at UBS Wealth Management and for a multi-family office, he was also the advisor of the President of a French Bank. His experience encompasses investment and portfolio management in a Swiss fund-of-funds and a French insurance group. Cyril started his career as an analyst in a venture capital fund in the US and Europe.

Cyril is Affiliate Professor at EDHEC, lectures at EADA, and holds trainings for Invest Europe, France Invest and SECA. He authored six books on private equity, the best seller being "Introduction to private equity, private debt and private real assets" (Wiley, 3rd ed, 2019) translated in four languages. He published also "Private equity funds investing" (Palgrave, 2015), which was the result of his doctoral research.

Cyril holds a PhD from University St Gallen, Masters Degrees in Entrepreneurship (HEC Paris), Geopolitics, European Business Law, and a Bachelor in Political Sciences.



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Sam Kay

Partner Investment Funds

Travers Smith LLP

Sam is a Partner and Head of the Investment Funds Group at Travers Smith in London. He specialises in fund formation work for a wide range of private funds. In particular, Sam has extensive experience working with domestic and international mid-market private equity sponsors and managers on fundraising projects. He also works on secondaries transactions, carried interest arrangements and co-investment schemes, advising institutional investors on their participation in funds and co-investment programmes and internal restructurings such as LLP conversions, succession planning and management spin-outs.

Sam is recognised for Investment Funds work by Chambers and Partners, IFLR1000 and Who's Who Legal for Private Funds. His recent work includes advising:

- Abris Capital Partners, a private equity group focused on Central and Eastern Europe, on the €500m fundraising of Abris CEE Mid-Market Fund III LP
- Benson Elliot on the successful fundraising of Benson Elliot Real Estate Partners IV LP, with commitments of €625m
- Elysian Capital, the UK-based lower mid-market private equity firm, on the fundraising of Elysian Capital II LP, with commitments hitting the hard cap of £250m
- Medicxi Ventures, the established life sciences-focused investment firm, on the fundraising of its first growth capital fund, Medicxi Growth I LP
- Kings Park Capital, the UK-based private equity team focused on the leisure sector, on the successful fundraising of its second fund, Kings Park Capital II LP
- Hermes GPE LLP on the fundraising of Hermes GPE Infrastructure Fund LP with commitments in excess of £1bn



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Tanya McHale

Managing Director

MVision Private Equity Advisers Limited

Tanya joined MVision in 2001 at its foundation. Tanya took a sabbatical to raise her family and re-joined the company in 2015.

At MVision, Tanya is involved with global origination, investor management, strategic advisory work and manages global fundraisings. Tanya is an experienced private equity professional with a background in Asia having studied and taught in Japan for over two years.

Prior to joining MVision, Tanya was with Credit Suisse First Boston Bank and prior to this DLJ Phoenix Private Equity in London. At CSFB she worked on the High Yield desk, where she was a key member of the team coordinating the integration of DLJ and Credit Suisse's high yield bond trading systems.

Tanya has a Bachelor of Arts Joint Honours degree in French and Politics from the University of Leicester, which included one year studying at the L'Institut Britannique in Paris.



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Marc Roijackers

Senior Fund Manager Alternatives

Blue Sky Group

Marc Roijackers joined Blue Sky Group in 2010 as a senior fund manager in alternatives. In this role he is responsible for the origination and implementation of alternative investment strategies for the clients of Blue Sky Group.

Marc started his career as a consultant specialized in the implementation of efficiency improvements at various multinationals.

In 1997, he made the transition to the financial sector as manager of Corporate Finance at the Generale Bank (Nederland) N.V. and subsequently became Managing Director at Greenfield Capital Partners.

His final position before coming to Blue Sky Group was as Director of Corporate Finance at Deloitte Advisory Services.



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Ingrid Teigland Akay

Managing Partner

Hadean Ventures AS

Ingrid is a medical doctor and investment professional with background in healthcare, consumer goods and technology. She is founder and managing partner of the European VC fund management firm Hadean Ventures. Prior to starting Hadean Ventures, Ingrid served as a senior investment professional at London-based Inventages. During her investment career, Ingrid has invested into and supported start-up companies globally in different phases of development, from R&D to commercial stage. As a medical doctor, she gained broad clinical experience working in diverse fields such as general medicine and surgery, both in public and private hospitals in Scandinavia, Germany and the UK. Ingrid holds a medical degree from Medizinische Hochschule Hannover, Germany, and an MBA with Finance Concentration from London Business School.